Solution to Assignment 3

2012/2013 Semester I

MA4264

Game Theory

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- 1. Question 5, in Tutorial set 5;
- 2. Question 4, in Tutorial set 6;
- 3. Question 4, in Tutorial set 7.

Solution for Question 1 Calculate firm i's price and profit in the collusion, Bertrand competition, and deviation from punishment cases, respectively:

- Cooperative price and profit: In the collusion, the price is $p_i^c = \frac{a+c}{2}$, and profit is $\pi_i^c = \frac{(a-c)^2}{8}$;
- Non-cooperative price and profit: In the Bertrand competition, price is $p_i^m = c$, and profit is $\pi_i^m = 0$;
- Deviation price and profit: Firm j's price is $p_j^c = \frac{a+c}{2}$, Firm $i \neq j$ can increases its profit by choosing a price $p_i^d < \frac{a+c}{2}$, but as close as possible to $\frac{a+c}{2}$, and profit is almost equal to monopoly profit $\pi_i^d = \frac{(a-c)^2}{4}$.

For each *i*, consider the following trigger strategy T_i for Firm *i*:

- In the first stage, choose price p_i^c .
- In the *t*-th stage, choose p_i^c if Firm *j* chooses price p_j^c in each of the t-1 previous stages; otherwise, choose price p_i^m .

For any *i*, assume that Firm $j \neq i$ chooses the trigger strategy T_j . We want to find the condition which guarantees the trigger strategy T_i to be Firm *i*'s best response.

- If Firm i does not choose the trigger strategy, then we consider the following two cases:
 - If Firm *i* always chooses the cooperative production p_i^c in every stage game (it is a strategy for Firm *i*, but not the trigger strategy), then the payoff is as same as the payoff when it chooses trigger strategy.

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- If Firm *i* deviates in some stage and the profit maxizer is p_i^d . Without loss of generality, we assume that the *t*-th stage is the first stage when Firm *i* deviates, then it can get at most π_i^d at this stage.

From the (t + 1)-th stage on, Firm $j \neq i$ will choose non-cooperative price p_j^m . Thus Firm *i* will receive at most $\pi_m^i = 0$ in each of the subsequent stages, and the *t*-th stage's present value of its payoff from the *t*-th stage onwards is at most

$$\pi_i^d$$
.

It is easy to understand when looking at the following table, where * means we do not know exactly the action of Firm i at that stage.

Stage	1		t-1	t	t+1	t+2	t+3	
Firm $j \neq i$	p_j^c		p_j^c	p_j^c	p_j^m	p_j^m	p_j^m	
Firm i	p_i^c		p_i^c	p_i^d	*	*	*	
Firm i 's payoff	π_i^c	• • •	π_i^c	π_i^d	$\leq \pi_i^m$	$\leq \pi_i^m$	$\leq \pi_i^m$	

• If Firm *i* chooses the trigger strategy T_i , then it will receive π_i^c in each stage, and the present value of its payoff from *t*-th stage onwards is

$$\pi_i^c + \delta \pi_i^c + \delta^2 \pi_i^c + \dots = \frac{\pi_i^c}{1 - \delta}.$$

In order for firm i to play trigger strategy T_i , we should have

$$\frac{\pi_i^c}{1-\delta} \ge \pi_i^d,$$

that is $\delta \geq \frac{1}{2}$.

Solution for Question 2

- There are 2 players: Player I and Player II;
- Type spaces: $T_1 = \{\{1\}, \{2, 3\}\}, \text{ and } T_2 = \{\{1, 3\}, \{2\}\};$
- Action spaces: $A_1 = \{T, B\}$, and $A_2 = \{L, R\}$;
- Strategy spaces: $S_1 = \{TT, TB, BT, BB\}$, and $S_2 = \{LL, LR, RL, RR\}$.

Now we will find the best-response correspondence for each player and each associated type: let a_1 and a_2 be Player I's actions in Game 1, and Games 2 and 3, respectively, b_1 and b_2 Player II's actions in Games 1 and 3, and Game 2, respectively.

• If Game 1 is drawn, then Player I's best-response correspondence is

$$a_1^*(b_1) = \begin{cases} T, & \text{if } b_1 = L; \\ T, & \text{if } b_1 = R. \end{cases}$$

• If Game 1 is not drawn, then by considering the expected payoff, Player I's bestresponse correspondence is

$$a_{2}^{*}(b_{1}b_{2}) = \begin{cases} T, & \text{if } b_{1}b_{2} = LL; \\ T, & \text{if } b_{1}b_{2} = LR; \\ B, & \text{if } b_{1}b_{2} = RL; \\ B, & \text{if } b_{1}b_{2} = RR. \end{cases}$$

• If Game 2 is drawn, then Player II's best-response correspondence is

$$b_2^*(a_2) = \begin{cases} L, & \text{if } a_2 = T; \\ R, & \text{if } a_2 = B. \end{cases}$$

• If Game 2 is not drawn, then by considering the expected payoff, Player II's bestresponse correspondence is

$$b_1^*(a_1a_2) = \begin{cases} R, & \text{if } a_1a_2 = TT; \\ L, & \text{if } a_1a_2 = TB; \\ R, & \text{if } a_1a_2 = BT; \\ L, & \text{if } a_1a_2 = BB. \end{cases}$$

Therefore, by definition, there is no Bayesian Nash equilibrium. The reason is as follows:

- If Player I chooses TT, then Player II should choose RL; on the other hand, TT is not a best response for RL. So there is no Bayesian Nash equilibrium when Player I chooses TT.
- If Player I chooses TB, then Player II should choose LR; on the other hand, TB is not a best response for LR. So there is no Bayesian Nash equilibrium when Player I chooses TB.
- If Player I chooses BT, then Player II should choose RL; on the other hand, BT is not a best response for RL. So there is no Bayesian Nash equilibrium when Player I chooses BT.
- If Player I chooses BB, then Player II should choose LR; on the other hand, BB is not a best response for LR. So there is no Bayesian Nash equilibrium when Player I chooses BB.

Solution for Question 3

- There are two players: seller (s) and buyer (b);
- Type spaces: $T_s = [\alpha_s, \beta_s]$ and $T_b = [\alpha_b, \beta_b]$;
- Action spaces: $A_s = A_b = [0, \infty);$
- Strategy spaces: $S_b = \{$ function from T_b to $A_b \}$, and $S_s = \{$ function from T_s to $A_s \}$;
- Payoff:

$$u_s(p_s, p_b; v_s, v_b) = \begin{cases} \frac{p_s + p_b}{2} - v_s, & p_b \ge p_s \\ 0, & p_b < p_s \end{cases},$$
$$u_b(p_s, p_b; v_s, v_b) = \begin{cases} v_b - \frac{p_s + p_b}{2}, & p_b \ge p_s \\ 0, & p_b < p_s \end{cases}.$$

Suppose (p_s^*, p_b^*) is a linear Bayesian Nash equilibrium, where

$$p_s^*(v_s) = a_s + c_s v_s, \quad p_b^*(v_b) = a_b + c_b v_b$$

Note that a_s, c_s, a_b, c_b are to be determined. Here we should assume $c_s, c_b > 0$.

• For seller, when v_s is drawn, given buyer's strategy p_b^* , $p_s^*(v_s)$ will maximize his expected payoff

$$\begin{split} & \mathbb{E}[u_{s}(p_{s}, p_{b}^{*}; v_{s}, v_{b})] \\ &= \frac{1}{\beta_{b} - \alpha_{b}} \int_{p_{s} \leq p_{b}^{*}(v_{b}) \leq p_{b}^{*}(\beta_{b})} \frac{p_{s} + p_{b}^{*}(v_{b})}{2} - v_{s} \, \mathrm{d}v_{b} + \frac{1}{\beta_{b} - \alpha_{b}} \int_{p_{b}^{*}(\alpha_{b}) \leq p_{b}^{*}(v_{b}) < p_{s}}^{0} \, \mathrm{d}v_{b} \\ &= \frac{1}{\beta_{b} - \alpha_{b}} \int_{\frac{p_{s} - a_{b}}{c_{b}}}^{\beta_{b}} \frac{p_{s} + a_{b} + c_{b}v_{b}}{2} - v_{s} \, \mathrm{d}v_{b} \\ &= \frac{1}{\beta_{b} - \alpha_{b}} \left[\left(\frac{p_{s} + a_{b}}{2} - v_{s} \right) \left(\beta_{b} - \frac{p_{s} - a_{b}}{c_{b}} \right) + \frac{c_{b}}{2} \int_{\frac{p_{s} - a_{b}}{c_{b}}}^{\beta_{b}} v_{b} \, \mathrm{d}v_{b} \right] \\ &= \frac{1}{\beta_{b} - \alpha_{b}} \left[\left(\frac{p_{s} + a_{b}}{2} - v_{s} \right) \left(\beta_{b} - \frac{p_{s} - a_{b}}{c_{b}} \right) + \frac{c_{b}}{4} \left(\beta_{b} - \frac{p_{s} - a_{b}}{c_{b}} \right) \left(\beta_{b} + \frac{p_{s} - a_{b}}{c_{b}} \right) \right] \\ &= \frac{1}{\beta_{b} - \alpha_{b}} \left(\beta_{b} - \frac{p_{s} - a_{b}}{c_{b}} \right) \left[\left(\frac{p_{s} + a_{b}}{2} - v_{s} \right) + \frac{c_{b}}{4} \left(\beta_{b} + \frac{p_{s} - a_{b}}{c_{b}} \right) \right] \\ &= \frac{1}{\beta_{b} - \alpha_{b}} \left(\beta_{b} - \frac{p_{s} - a_{b}}{c_{b}} \right) \left[\left(\frac{p_{s} + a_{b}}{2} - v_{s} \right) + \frac{c_{b}}{4} \left(\beta_{b} + \frac{p_{s} - a_{b}}{c_{b}} \right) \right] \\ &= \frac{c_{b}}{\beta_{b} - \alpha_{b}} (c_{b}\beta_{b} - p_{s} + a_{b}) \left[-v_{s} + \frac{3}{4}p_{s} + \frac{1}{4}(a_{b} + c_{b}\beta_{b}) \right] \end{split}$$

Therefore, by the first order condition,

$$p_{s}^{*}(v_{s}) = \frac{2}{3}v_{s} + \frac{1}{3}a_{b} + \frac{1}{3}c_{b}\beta_{b},$$

$$c_{s} = \frac{2}{3}, \quad a_{s} = \frac{1}{3}(a_{b} + c_{b}\beta_{b}).$$
 (1)

and hence

• For buyer, when v_b is drawn, given seller's strategy p_s^* , $p_b^*(v_b)$ will maximize his expected payoff

$$\begin{split} & \mathbb{E}[u_{b}(p_{s}^{*}, p_{b}; v_{s}, v_{b})] \\ &= \frac{1}{\beta_{s} - \alpha_{s}} \int_{p_{s}^{*}(\alpha_{s}) \leq p_{s}^{*}(v_{s}) \leq p_{b}}^{*} v_{b} - \frac{p_{s}^{*}(v_{s}) + p_{b}}{2} \, \mathrm{d}v_{s} + \frac{1}{\beta_{s} - \alpha_{s}} \int_{p_{b} < p_{s}^{*}(v_{s}) \leq p_{s}^{*}(\beta_{s})}^{p_{b} - a_{s}} v_{b} - \frac{a_{s} + c_{s}v_{s} + p_{b}}{2} \, \mathrm{d}v_{s} \\ &= \frac{1}{\beta_{s} - \alpha_{s}} \left[\left(v_{b} - \frac{a_{s} + p_{b}}{2} \right) \left(\frac{p_{b} - a_{s}}{c_{s}} - \alpha_{s} \right) - \frac{c_{s}}{2} \int_{\alpha_{s}}^{\frac{p_{b} - a_{s}}{c_{s}}} v_{s} \, \mathrm{d}v_{s} \right] \\ &= \frac{1}{\beta_{s} - \alpha_{s}} \left[\left(v_{b} - \frac{a_{s} + p_{b}}{2} \right) \left(\frac{p_{b} - a_{s}}{c_{s}} - \alpha_{s} \right) - \frac{c_{s}}{4} \left(\frac{p_{b} - a_{s}}{c_{s}} - \alpha_{s} \right) \left(\frac{p_{b} - a_{s}}{c_{s}} + \alpha_{s} \right) \right] \\ &= \frac{1}{\beta_{s} - \alpha_{s}} \left(\frac{p_{b} - a_{s}}{c_{s}} - \alpha_{s} \right) \left[\left(v_{b} - \frac{a_{s} + p_{b}}{2} \right) - \frac{c_{s}}{4} \left(\frac{p_{b} - a_{s}}{c_{s}} + \alpha_{s} \right) \right] \\ &= \frac{1}{\beta_{s} - \alpha_{s}} \left(p_{b} - a_{s} - \alpha_{s} \right) \left[\left(v_{b} - \frac{a_{s} + p_{b}}{2} \right) - \frac{c_{s}}{4} \left(\frac{p_{b} - a_{s}}{c_{s}} + \alpha_{s} \right) \right] \\ &= \frac{c_{s}}{\beta_{s} - \alpha_{s}} \left(p_{b} - a_{s} - c_{s} \alpha_{s} \right) \left[v_{b} - \frac{3}{4} p_{b} - \frac{1}{4} (a_{s} + c_{s} \alpha_{s}) \right] \end{split}$$

Therefore, by the first order condition,

$$p_b^*(v_b) = \frac{2}{3}v_b + \frac{1}{3}a_s + \frac{1}{3}c_s\alpha_s,$$

$$c_b = \frac{2}{3}, \quad a_b = \frac{1}{3}(a_s + c_s\alpha_s).$$
 (2)

and hence

Solving Equations (1) and (2), we will have

$$a_s = \frac{\alpha_s}{12} + \frac{\beta_b}{4}, \quad a_b = \frac{\beta_b}{12} + \frac{\alpha_s}{4}.$$