## Solution to Assignment 3

Tutor: Xiang Sun*

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1. Question 5, in Tutorial set 5;
2. Question 4, in Tutorial set 6 ;
3. Question 4, in Tutorial set 7.

Solution for Question 1 Calculate firm $i$ 's price and profit in the collusion, Bertrand competition, and deviation from punishment cases, respectively:

- Cooperative price and profit: In the collusion, the price is $p_{i}^{c}=\frac{a+c}{2}$, and profit is $\pi_{i}^{c}=\frac{(a-c)^{2}}{8}$;
- Non-cooperative price and profit: In the Bertrand competition, price is $p_{i}^{m}=c$, and profit is $\pi_{i}^{m}=0$;
- Deviation price and profit: Firm $j$ 's price is $p_{j}^{c}=\frac{a+c}{2}$, Firm $i \neq j$ can increases its profit by choosing a price $p_{i}^{d}<\frac{a+c}{2}$, but as close as possible to $\frac{a+c}{2}$, and profit is almost equal to monopoly profit $\pi_{i}^{d}=\frac{(a-c)^{2}}{4}$.

For each $i$, consider the following trigger strategy $T_{i}$ for Firm $i$ :

- In the first stage, choose price $p_{i}^{c}$.
- In the $t$-th stage, choose $p_{i}^{c}$ if Firm $j$ chooses price $p_{j}^{c}$ in each of the $t-1$ previous stages; otherwise, choose price $p_{i}^{m}$.

For any $i$, assume that Firm $j \neq i$ chooses the trigger strategy $T_{j}$. We want to find the condition which guarantees the trigger strategy $T_{i}$ to be Firm $i$ 's best response.

- If Firm $i$ does not choose the trigger strategy, then we consider the following two cases:
- If Firm $i$ always chooses the cooperative production $p_{i}^{c}$ in every stage game (it is a strategy for Firm $i$, but not the trigger strategy), then the payoff is as same as the payoff when it chooses trigger strategy.

[^0]- If Firm $i$ deviates in some stage and the profit maxizer is $p_{i}^{d}$. Without loss of generality, we assume that the $t$-th stage is the first stage when Firm $i$ deviates, then it can get at most $\pi_{i}^{d}$ at this stage.
From the $(t+1)$-th stage on, Firm $j \neq i$ will choose non-cooperative price $p_{j}^{m}$. Thus Firm $i$ will receive at most $\pi_{m}^{i}=0$ in each of the subsequent stages, and the $t$-th stage's present value of its payoff from the $t$-th stage onwards is at most

$$
\pi_{i}^{d}
$$

It is easy to understand when looking at the following table, where $*$ means we do not know exactly the action of Firm $i$ at that stage.

| Stage | 1 | $\cdots$ | $t-1$ | $t$ | $t+1$ | $t+2$ | $t+3$ | $\cdots$ |
| :---: | :---: | :--- | :---: | :---: | :---: | :---: | :---: | :--- |
| Firm $j \neq i$ | $p_{j}^{c}$ | $\cdots$ | $p_{j}^{c}$ | $p_{j}^{c}$ | $p_{j}^{m}$ | $p_{j}^{m}$ | $p_{j}^{m}$ | $\cdots$ |
| Firm $i$ | $p_{i}^{c}$ | $\cdots$ | $p_{i}^{c}$ | $p_{i}^{d}$ | $*$ | $*$ | $*$ | $\cdots$ |
| Firm $i$ 's payoff | $\pi_{i}^{c}$ | $\cdots$ | $\pi_{i}^{c}$ | $\pi_{i}^{d}$ | $\leq \pi_{i}^{m}$ | $\leq \pi_{i}^{m}$ | $\leq \pi_{i}^{m}$ | $\cdots$ |

- If Firm $i$ chooses the trigger strategy $T_{i}$, then it will receive $\pi_{i}^{c}$ in each stage, and the present value of its payoff from $t$-th stage onwards is

$$
\pi_{i}^{c}+\delta \pi_{i}^{c}+\delta^{2} \pi_{i}^{c}+\cdots=\frac{\pi_{i}^{c}}{1-\delta} .
$$

In order for firm $i$ to play trigger strategy $T_{i}$, we should have

$$
\frac{\pi_{i}^{c}}{1-\delta} \geq \pi_{i}^{d}
$$

that is $\delta \geq \frac{1}{2}$.

## Solution for Question 2

- There are 2 players: Player I and Player II;
- Type spaces: $T_{1}=\{\{1\},\{2,3\}\}$, and $T_{2}=\{\{1,3\},\{2\}\}$;
- Action spaces: $A_{1}=\{T, B\}$, and $A_{2}=\{L, R\} ;$
- Strategy spaces: $S_{1}=\{T T, T B, B T, B B\}$, and $S_{2}=\{L L, L R, R L, R R\}$.

Now we will find the best-response correspondence for each player and each associated type: let $a_{1}$ and $a_{2}$ be Player I's actions in Game 1, and Games 2 and 3 , respectively, $b_{1}$ and $b_{2}$ Player II's actions in Games 1 and 3, and Game 2, respectively.

- If Game 1 is drawn, then Player I's best-response correspondence is

$$
a_{1}^{*}\left(b_{1}\right)= \begin{cases}T, & \text { if } b_{1}=L ; \\ T, & \text { if } b_{1}=R .\end{cases}
$$

- If Game 1 is not drawn, then by considering the expected payoff, Player I's bestresponse correspondence is

$$
a_{2}^{*}\left(b_{1} b_{2}\right)= \begin{cases}T, & \text { if } b_{1} b_{2}=L L \\ T, & \text { if } b_{1} b_{2}=L R \\ B, & \text { if } b_{1} b_{2}=R L \\ B, & \text { if } b_{1} b_{2}=R R\end{cases}
$$

- If Game 2 is drawn, then Player II's best-response correspondence is

$$
b_{2}^{*}\left(a_{2}\right)= \begin{cases}L, & \text { if } a_{2}=T \\ R, & \text { if } a_{2}=B\end{cases}
$$

- If Game 2 is not drawn, then by considering the expected payoff, Player II's bestresponse correspondence is

$$
b_{1}^{*}\left(a_{1} a_{2}\right)= \begin{cases}R, & \text { if } a_{1} a_{2}=T T \\ L, & \text { if } a_{1} a_{2}=T B \\ R, & \text { if } a_{1} a_{2}=B T \\ L, & \text { if } a_{1} a_{2}=B B\end{cases}
$$

Therefore, by definition, there is no Bayesian Nash equilibrium. The reason is as follows:

- If Player I chooses $T T$, then Player II should choose $R L$; on the other hand, $T T$ is not a best response for $R L$. So there is no Bayesian Nash equilibrium when Player I chooses TT.
- If Player I chooses $T B$, then Player II should choose $L R$; on the other hand, $T B$ is not a best response for $L R$. So there is no Bayesian Nash equilibrium when Player I chooses $T B$.
- If Player I chooses $B T$, then Player II should choose $R L$; on the other hand, $B T$ is not a best response for $R L$. So there is no Bayesian Nash equilibrium when Player I chooses BT.
- If Player I chooses $B B$, then Player II should choose $L R$; on the other hand, $B B$ is not a best response for $L R$. So there is no Bayesian Nash equilibrium when Player I chooses $B B$.


## Solution for Question 3

- There are two players: seller (s) and buyer (b);
- Type spaces: $T_{s}=\left[\alpha_{s}, \beta_{s}\right]$ and $T_{b}=\left[\alpha_{b}, \beta_{b}\right]$;
- Action spaces: $A_{s}=A_{b}=[0, \infty)$;
- Strategy spaces: $S_{b}=\left\{\right.$ function from $T_{b}$ to $\left.A_{b}\right\}$, and $S_{s}=\left\{\right.$ function from $T_{s}$ to $\left.A_{s}\right\} ;$
- Payoff:

$$
\begin{aligned}
& u_{s}\left(p_{s}, p_{b} ; v_{s}, v_{b}\right)= \begin{cases}\frac{p_{s}+p_{b}}{2}-v_{s}, & p_{b} \geq p_{s} \\
0, & p_{b}<p_{s}\end{cases} \\
& u_{b}\left(p_{s}, p_{b} ; v_{s}, v_{b}\right)= \begin{cases}v_{b}-\frac{p_{s}+p_{b}}{2}, & p_{b} \geq p_{s} \\
0, & p_{b}<p_{s}\end{cases}
\end{aligned}
$$

Suppose $\left(p_{s}^{*}, p_{b}^{*}\right)$ is a linear Bayesian Nash equilibrium, where

$$
p_{s}^{*}\left(v_{s}\right)=a_{s}+c_{s} v_{s}, \quad p_{b}^{*}\left(v_{b}\right)=a_{b}+c_{b} v_{b}
$$

Note that $a_{s}, c_{s}, a_{b}, c_{b}$ are to be determined. Here we should assume $c_{s}, c_{b}>0$.

- For seller, when $v_{s}$ is drawn, given buyer's strategy $p_{b}^{*}, p_{s}^{*}\left(v_{s}\right)$ will maximize his expected payoff

$$
\begin{aligned}
& \mathbb{E}\left[u_{s}\left(p_{s}, p_{b}^{*} ; v_{s}, v_{b}\right)\right] \\
= & \frac{1}{\beta_{b}-\alpha_{b}} \int_{p_{s} \leq p_{b}^{*}\left(v_{b}\right) \leq p_{b}^{*}\left(\beta_{b}\right)} \frac{p_{s}+p_{b}^{*}\left(v_{b}\right)}{2}-v_{s} \mathrm{~d} v_{b}+\frac{1}{\beta_{b}-\alpha_{b}} \int_{p_{b}^{*}\left(\alpha_{b}\right) \leq p_{b}^{*}\left(v_{b}\right)<p_{s}} 0 \mathrm{~d} v_{b} \\
= & \frac{1}{\beta_{b}-\alpha_{b}} \int_{\frac{p_{s}-a_{b}}{c_{b}}}^{\beta_{b}} \frac{p_{s}+a_{b}+c_{b} v_{b}}{2}-v_{s} \mathrm{~d} v_{b} \\
= & \frac{1}{\beta_{b}-\alpha_{b}}\left[\left(\frac{p_{s}+a_{b}}{2}-v_{s}\right)\left(\beta_{b}-\frac{p_{s}-a_{b}}{c_{b}}\right)+\frac{c_{b}}{2} \int_{\frac{p_{s}-a_{b}}{c_{b}}}^{\beta_{b}} v_{b} \mathrm{~d} v_{b}\right] \\
= & \frac{1}{\beta_{b}-\alpha_{b}}\left[\left(\frac{p_{s}+a_{b}}{2}-v_{s}\right)\left(\beta_{b}-\frac{p_{s}-a_{b}}{c_{b}}\right)+\frac{c_{b}}{4}\left(\beta_{b}-\frac{p_{s}-a_{b}}{c_{b}}\right)\left(\beta_{b}+\frac{p_{s}-a_{b}}{c_{b}}\right)\right] \\
= & \frac{1}{\beta_{b}-\alpha_{b}}\left(\beta_{b}-\frac{p_{s}-a_{b}}{c_{b}}\right)\left[\left(\frac{p_{s}+a_{b}}{2}-v_{s}\right)+\frac{c_{b}}{4}\left(\beta_{b}+\frac{p_{s}-a_{b}}{c_{b}}\right)\right] \\
= & \frac{c_{b}}{\beta_{b}-\alpha_{b}}\left(c_{b} \beta_{b}-p_{s}+a_{b}\right)\left[-v_{s}+\frac{3}{4} p_{s}+\frac{1}{4}\left(a_{b}+c_{b} \beta_{b}\right)\right]
\end{aligned}
$$

Therefore, by the first order condition,

$$
p_{s}^{*}\left(v_{s}\right)=\frac{2}{3} v_{s}+\frac{1}{3} a_{b}+\frac{1}{3} c_{b} \beta_{b}
$$

and hence

$$
\begin{equation*}
c_{s}=\frac{2}{3}, \quad a_{s}=\frac{1}{3}\left(a_{b}+c_{b} \beta_{b}\right) \tag{1}
\end{equation*}
$$

- For buyer, when $v_{b}$ is drawn, given seller's strategy $p_{s}^{*}, p_{b}^{*}\left(v_{b}\right)$ will maximize his expected payoff

$$
\begin{aligned}
& \mathbb{E}\left[u_{b}\left(p_{s}^{*}, p_{b} ; v_{s}, v_{b}\right)\right] \\
= & \frac{1}{\beta_{s}-\alpha_{s}} \int_{p_{s}^{*}\left(\alpha_{s}\right) \leq p_{s}^{*}\left(v_{s}\right) \leq p_{b}} v_{b}-\frac{p_{s}^{*}\left(v_{s}\right)+p_{b}}{2} \mathrm{~d} v_{s}+\frac{1}{\beta_{s}-\alpha_{s}} \int_{p_{b}<p_{s}^{*}\left(v_{s}\right) \leq p_{s}^{*}\left(\beta_{s}\right)} 0 \mathrm{~d} v_{s} \\
= & \frac{1}{\beta_{s}-\alpha_{s}} \int_{\alpha_{s}}^{\frac{p_{b}-a_{s}}{c_{s}}} v_{b}-\frac{a_{s}+c_{s} v_{s}+p_{b}}{2} \mathrm{~d} v_{s} \\
= & \frac{1}{\beta_{s}-\alpha_{s}}\left[\left(v_{b}-\frac{a_{s}+p_{b}}{2}\right)\left(\frac{p_{b}-a_{s}}{c_{s}}-\alpha_{s}\right)-\frac{c_{s}}{2} \int_{\alpha_{s}}^{\frac{p_{b}-a_{s}}{c_{s}}} v_{s} \mathrm{~d} v_{s}\right] \\
= & \frac{1}{\beta_{s}-\alpha_{s}}\left[\left(v_{b}-\frac{a_{s}+p_{b}}{2}\right)\left(\frac{p_{b}-a_{s}}{c_{s}}-\alpha_{s}\right)-\frac{c_{s}}{4}\left(\frac{p_{b}-a_{s}}{c_{s}}-\alpha_{s}\right)\left(\frac{p_{b}-a_{s}}{c_{s}}+\alpha_{s}\right)\right] \\
= & \frac{1}{\beta_{s}-\alpha_{s}}\left(\frac{p_{b}-a_{s}}{c_{s}}-\alpha_{s}\right)\left[\left(v_{b}-\frac{a_{s}+p_{b}}{2}\right)-\frac{c_{s}}{4}\left(\frac{p_{b}-a_{s}}{c_{s}}+\alpha_{s}\right)\right] \\
= & \frac{c_{s}}{\beta_{s}-\alpha_{s}}\left(p_{b}-a_{s}-c_{s} \alpha_{s}\right)\left[v_{b}-\frac{3}{4} p_{b}-\frac{1}{4}\left(a_{s}+c_{s} \alpha_{s}\right)\right]
\end{aligned}
$$

Therefore, by the first order condition,

$$
p_{b}^{*}\left(v_{b}\right)=\frac{2}{3} v_{b}+\frac{1}{3} a_{s}+\frac{1}{3} c_{s} \alpha_{s}
$$

and hence

$$
\begin{equation*}
c_{b}=\frac{2}{3}, \quad a_{b}=\frac{1}{3}\left(a_{s}+c_{s} \alpha_{s}\right) \tag{2}
\end{equation*}
$$

Solving Equations (1) and (2), we will have

$$
a_{s}=\frac{\alpha_{s}}{12}+\frac{\beta_{b}}{4}, \quad a_{b}=\frac{\beta_{b}}{12}+\frac{\alpha_{s}}{4} .
$$


[^0]:    *E-mail: xiangsun@nus.edu.sg. Suggestion and comments are always welcome.

